



4-6 NOVEMBER 2009 | SANDTON SUN, Gauteng, South Africa

CONFERENCE PROGRAM

“Increasing Growth Opportunities”

Wednesday 4 November

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| 12:00 – 17:00 | REGISTRATION OPEN |
| 14:00 – 14:10 | WELCOME REMARKS & CONFERENCE OVERVIEW
Ms Mmatšatši Marobe, Convener and CEO: Tourism Business Council of South Africa (TBCSA) |
| 14:10 – 14:20 | OFFICIAL OPENING REMARKS
Mr Tommy Edmond, Board Chairman: Tourism Business Council of South Africa |
| 14:20 – 15:10 | GLOBAL ECONOMIC OUTLOOK - SETTING THE SCENE FOR HICA 2009
Moderated by: Prof Brian Kantor, University of Cape Town: Graduate School of Business
Panel:
Dr. Rudolf Gouws, Chief Economist: First Rand / Rand Merchant Bank
Dr. Iraj Abedian, CEO: Pan African Capital Holdings |
| 15:10 – 16:00 | GLOBAL HOSPITALITY BAROMETER – Leaders Panel
Moderated by: Mr Nawfal Bendefa, Senior Vice President: Marriott International
Panel:
Mr Arthur de Haast, Global CEO: Jones Lang LaSalle Hotels
Mr Kurt Ritter, President & CEO: Rezidor Hotel Group
Mr Serge Hattier, Senior Vice President Development: ACCOR, Africa & Middle East |
| 16:00 – 17:00 | AFRICA'S HOSPITALITY BAROMETER – Leaders Panel
Moderated by: Mr Joop Demes, CEO: Pam Golding Hospitality
Panel:
Mr Andrew Payne, CEO: Wilderness Safaris
Mr Jorge Jover, CEO: MITC Investimentos SARL, Angola
Mr Steve Fitzgerald, CEO: &BEYOND
Mr Shingi Munyeza, Group CEO: African Sun Hotels |
| 17:00 – 17:45 | NETWORKING XPRESS |
| 18:00 – 20:00 | WELCOME COCKTAIL RECEPTION
Venue: Sandton Sun Hotel |



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Thursday 5 November

- 07:30 – 08:30 **REGISTRATION**
Coffee, Tea and Pastries served on arrival
- 08:30 – 08:40 **WELCOME REMARKS**
Ms Mmatšatši Marobe, CEO: Tourism Business Council of South Africa
- 08:40 – 09:00 **INCREASING GROWTH OPPORTUNITIES FOR AFRICA – KEYNOTE ADDRESS**
Honourable Minister Marthinus van Schalkwyk, Department of Tourism: South Africa
- 09:00 – 09:15 **Presentation of South Africa’s Investment Handbook**
Ms Sindiswa Nhlumayo, Deputy Director General, Department of Tourism, South Africa
- 09:15 – 10:00 **ADVISORS’ PANEL - WHAT ARE THE ADVISORS TELLING US?**
Moderated by: Mr Pieter de Bruin, Head of Tourism: FNB Commercial
Panel:
Ms Gillian Saunders, Principal: Grant Thornton Strategic Solutions
Mr Trevor Ward, MD: W Hospitality Group
Dr Auliana Poon, MD: Tourism Intelligence International
- 10:00 – 10:30 **FACE TO FACE INTERVIEW WITH GLOBAL LEADER**
Interview with Mr Arthur de Haast, Global CEO: Jones Lang LaSalle Hotels
Interviewed by Dr Auliana Poon, MD: Tourism Intelligence International
- 10:30 – 11:30 **AFRICA’S INVESTMENT RISK CONSIDERATION & INSURANCE**
Moderated by: Mr John Stapleton, Regional Manager: SATIB Risk Solutions
Panel:
Mr Jasper Ward, Senior Broker: Tribe Insurance Brokers
Mr John MacMillan, MD: RANI Hotels & Resorts
Mr Anthony O’Reilly, Regional Business Development Manager Africa: Chartis SA
Mr Keith Vincent, MD of Wilderness Safaris
- 11: 30 – 11:50 **HICA Travel & Hospitality Awards**
Best New Hotel Investment Award
Excellence in Travel and Tourism Reporting Award
- 11:50 – 12:30 **NETWORKING BREAK**



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12:30 – 14:00

BREAK AWAY SESSIONS

Session 1

TRAVEL & HOSPITALITY TRANSFORMING MOZAMBIQUE'S ECONOMY

Moderated by: Mr Adrian Frey, MD: Club of Mozambique LDA
 Panel:
 Mr Mark Davies, Director: VM Construction, Benguerra Lodge & Villas
 Mr Pedro Couto, Partner: Gamito, Couto, Gonçalves, Pereira, Castelo Branco & Associates
 Ms Irene Visser, Programme Manager: Department of Tourism, Mozambique
 Mr Helder Chambal, Senior Attorney: Gamito, Couto, Gonçalves, Pereira, Castelo Branco & Associates

Session 2

REMOVING BARRIERS TOWARDS TRAVEL & TOURISM IN NIGERIA

Moderated by: Mr Trevor Ward, MD: W Hospitality Group
 Panel:
 Mr Kevin Fick, Director: MITC Eldorado Marketing
 Mr Michael O'Malley, Director: Westport Property Group
 Mr Godfrey Tapela, Investment Officer: IFC
 Mr Rob Becker, Chief Financial Officer: Sun International

Session 3

BOUNDLESS SOUTHERN AFRICA'S DEVELOPMENT OPPORTUNITIES

Moderated by: Mrs Chipo Mtasa, CEO: Rainbow Tourism Group
 Panel:
 Ms Deborah Kahatano, Director: Boundless Southern Africa Office
 Dr Bartolomeu Soto, Director of Conservation: Dept. of tourism Mozambique
 Mr Wisdom Mdumiseni Dlamini, Swaziland National Trust Commission
 Ms Ndaipaneyi Mukwena, Zimbabwe Tourism Authority
 Ms Rose Chivumba, Tourism Development & Marketing Manager: Zambian Wildlife Authority

14:00 – 15:00

NETWORKING LUNCH BREAK

15:00 – 16:30

BREAKAWAY SESSIONS

Session 4

SEARCHING FOR DEVELOPMENT OPPORTUNITIES IN ANGOLA

Moderated by: Mr Jorge Jover, CEO: MITC Investimentos SARL
 Panel:
 Mr Andrew McLachlan, Vice President of Hotel Development: Rezidor Hotel Group
 Mr Apolinario de Oliveira Diogo, Director of Statistics & Planning: Dept. of Tourism Angola
 Mr Amaro Francisco, General Director: Angola Institute of Tourism, INFOTUR
 Mr Trevor Ward, MD: W Hospitality Group



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- Session 5 **CREATING REAL ESTATE VALUE THROUGH ANCILLARY DEVELOPMENTS**
Moderated by Mr Wayne Grews, MD: Group RCI, Africa
Panel:
Mr Deon Viljoen, Chairman of VOASA & Director of Southern Sun Vacations
Mr Andrew Hubbard, CEO: Queensgate Hotels & Leisure
Mr Brian Singer, CEO: Singer Group
Mr Brett Archibald, Senior VP Business Development, EMEA, GroupRCI
- Session 6 **WHO ARE THE INVESTORS OF TODAY AND TOMORROW IN AFRICA**
Moderated by: Ms Jackie Asheeke, CEO: Federation of Namibian Tourism Associations
Panel:
Mr Clive Bennett, MD: Red Carnation Hotels
Mr Martin Kearns, MD: EuroCape
Mr Riaan Gous, Director: Starwood Africa
Mr Paschal Phelan, Chairman: Phelan Holdings
- 19:30 – 22:00 **NETWORKING DINNER**
Venue: Lekgotla Restaurant, Mandela Square: Sandton City



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Friday 6 November

- 07:30 – 08:30 **REGISTRATION**
Coffee, Tea and Pastries served on arrival
- 08:30 – 08:45 **WELCOME REMARKS & PRIZE DRAW**
Ms Mmatsatsi Marobe, CEO: Tourism Business Council o South Africa
- 08:45 – 09:15 **FACE TO FACE INTERVIEW: THE GREEN IMPERATIVE – SUSTAINABILITY VS PROFITABILITY IN HOSPITALITY**
Interview with Mr Steve Fitzgerald, CEO: &Beyond
Interviewed by: Mr Gareth Haysom, Research Fellow: The Sustainability Centre
- 09:15 – 10:15 **RETURN ON INVESTMENT BAROMETER – DOES IT PAY TO BUILD HOTELS IN SOUTH AFRICA?**
Moderated by: Mr Kamil Abdul Karrim, MD of Pam Golding Tourism & Hospitality Consultancy
Panel:
Mr Arthur Gillis, CEO: Protea Hotels
Mr Gerald Nelson, CEO: Hospitality Property Fund
Mr Andrew Hubbard, CEO: Queensgate Hotels & Leisure
Mr Serge Hattier, Senior Vice President Development: ACCOR, Africa & Middle East
- 10:15 – 11:00 **WHAT THE TRAVEL DEMANDS ARE TELLING US**
Moderated by: Ms Gillian Saunders, Principal: Grant Thornton Strategic Solutions
Panel:
Dr Auliana Poon, MD: Tourism Intelligence International
Mr Ross Kata, Regional Director Africa: Expedia
- 11:00 – 11:45 **NETWORKING BREAK**
- 11:45 – 13:15 **BREAKAWAY SESSIONS**
- Session 7 **MANAGEMENT AGREEMENTS VS. LEASE AGREEMENTS**
Moderated by: Mr Joop Demes, CEO: Pam Golding Hospitality
Panel:
Mr Nawfal Bendefa, Vice President of Hotel Development: Marriott
Mr Patrick Finn, Senior Director: Acquisition & Development: Starwood Hotels
Mr Pieter de Bruin, Head of Tourism: FNB Commercial
Mr Pablo Berben, Director of Hotel Development Africa: Hilton

- Session 8 **WHAT'S THE IMPACT OF THE DEBT CRISIS ON LENDING AND DEVELOPMENT?**
Moderated by: Mr Shingi Munyeza, Group CEO: African Sun Hotels
Panel:
Mr Mikko Kuuskoski, Director: AfriNord Hotel Investments
Mr Jabu Khethe, CEO: FNB Africa
Mr Glenn Stutchbury, MD: Africa Albida
Mr Mbuyazwe Magagula, Head of Tourism: Industrial Development Corporation
- Session 9 **SUSTAINABLE DEVELOPMENT, COMMUNITY BENEFICIATION AND PROFITABILITY - CAN THEY COEXIST?**
Moderated by: Mr Gareth Haysom, Research Fellow: The Sustainability Centre
Panel:
Ms Heidi Keyser, Director: Responsible Tourism Centre
Mr Barry Garner, MD: Resysta Africa
Ms Sindiswa Nhlumayo, Deputy Director General: Department of Tourism, South Africa
Mr Vincent Joyner, MD: HIP Africa
- 13:15 – 13:45 **HICA TRAVEL & HOSPITALITY AWARDS**
Upcoming Industry "Mover & Shaker" Award
Tourism Business Leadership Award
- 13:45 – 15:30 **Guest Speaker – Dr Danny Jordaan, CEO: 2010 FIFA LOC – "Its Africa's time and South Africa is Ready for the Soccer World Cup"**
- 16:00 – 18:00 **OPTIONAL SIGHTSEEING TOURS**

See you at HICA 2010 – 31st to 2nd November!